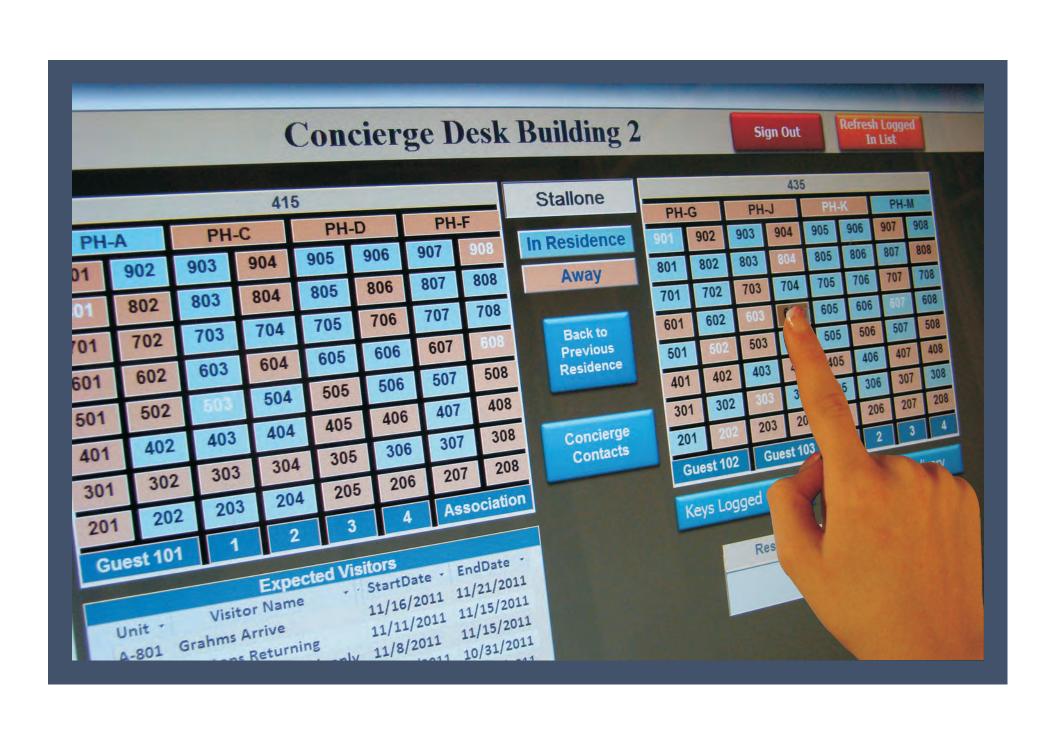
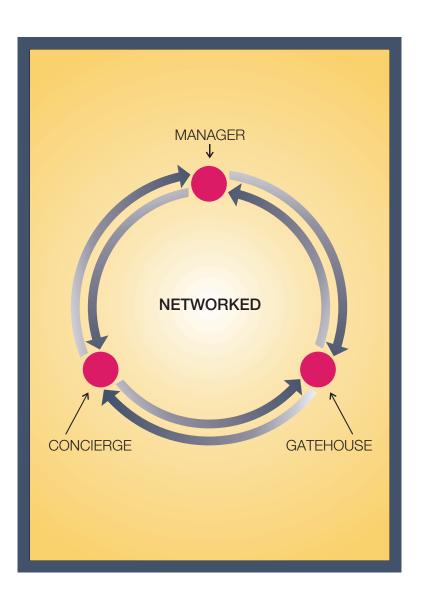
# BRING VISUAL INTELLIGENCE

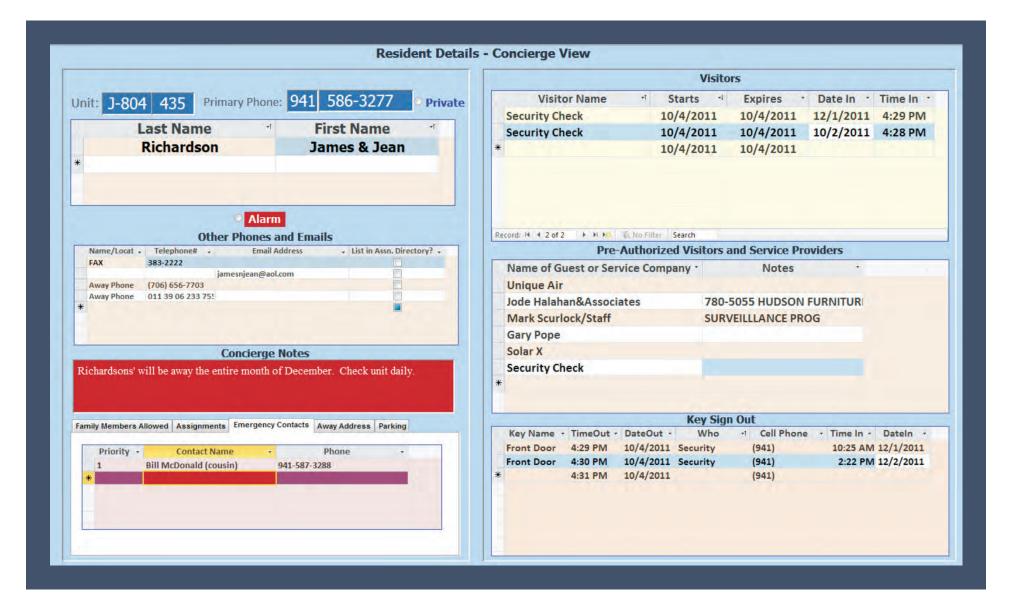


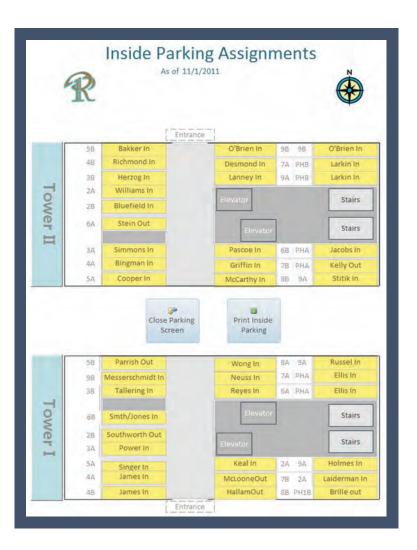




## **INTRODUCTION**

Southworth Solutions designs and produces powerful, easy-to-use software applications that assist and accelerate the performance of concierge staff and, at the same time, allow managers to visualize what is going on in their complex. Efficient and friendly logging of visitors and providing precise information to and about residents are at the center of our spectrum of condominium management products.





#### **MEETING YOUR EXACT NEEDS**

We work with you and customize our product to satisfy your precise needs.

YOU decide what is important!

Do you need "Up-North" alternate addresses and other alternate contact information? Do you want to keep track of what units are for sale or lease and when contracts expire? Do you want to tabulate resident vehicle information or parking place assignments? Do you want to see that graphically?

Do you need to track who is authorized access to individual units and whether they need to sign out a key? Do you need to track package or special document deliveries? How about emergency contact information? Is there some special requirement unique to your condominium complex?

Southworth Solutions will tailor the product to meet your specific requirements.



# **Concierge Desk Building 2**

Sign Out

	Bldg 2 Assn Visitors	s Logged In Toda	у	
Unit -	Visitor Name	- Date In -	Timeln *	
J-204	Eli Manning	11/13/2011	10:05 AM	
Assn	Anderson Air	11/13/2011	9:44 AM	
L-307	Billie Joe Armstrong	11/13/2011	9:34 AM	
Assn	Anderson Air	11/13/2011	9:19 AM	
J-604	Pete's Pool Service	11/13/2011	9:18 AM	
J-703	Terry Moran	11/13/2011	9:18 AM	
J-604	Exotic Car Detailing	11/13/2011	9:14 AM	
K-906	Cheryl Crow	11/13/2011	9:09 AM	

415								
PH-A		PH	I-C	PH	I-D	PH-F		
901	902	903	904	905	906	907	908	
801	802	803	804	805	806	807	808	
701	702	703	704	705	706	707	708	
601	602	603	604	605	606	607	608	
501	502	603	504	505	506	507	508	
401	402	403	404	405	406	407	408	
301	302	303	304	305	306	307	308	
201	202	203	204	205	206	207	208	
Guest 101		1	2	3	4	Association		

Unit -	Visitor Name	19	Date Expected -	
Assn	Lefty's Lock Service		11/13/2011	
3-401	Tim Dorsey		11/13/2011	
Assn	Merry Maids		11/13/2011	
H-302	Stephen King		11/13/2011	
Assn	Otis Elevator		11/13/2011	
H-402	Clark Kent		11/13/2011	
Assn	Green Grass Lawn Service		11/13/2011	
-604	Harrison Ford		11/13/2011	
-604	Comcast		11/13/2011	

	435								
	PH-G		PH	PH-J		PH-K		PH-M	
In Residence	901	902	903	904	905	906	907	908	
Away	801	802	803	804	805	806	807	808	
-	701	702	703	704	705	706	707	708	
Back to	601	602	603	604	605	606	€07	608	
Previous Residence	501	502	503	504	505	506	507	508	
_	401	402	403	404	405	406	407	408	
Concierge	301	302	303	304	305	306	307	308	
Contacts	201	202	203	204	205	206	207	208	
	Gues	t 102	Gues	t 103	1	2	3	4	

Bldg 2 Visitors Last 72 Hours Resident Last Name Lookup

Keys Logged Out/In

All L'Ambiance Visitor History

Package Delivery

Software by Southworth Solutions (941) 587-3288

RP Occupar	11/1/2011		
In Residence			Away
	Bldg	. 655	
Olin	PH1A	PH1B	Billings
383-1113			387-7045
Jones	19A	19B	King
383-4567			383-5162
Morgan	18A	18B	Loeffler
383-1628			383-0757
Jackson	17A	17B	Thomson
387-1459			383-2091
Simmons	16A	16B	Jackson - Sherman
383-1950			387-9871
Frank	15A	15B	Cantor
387-2228			706-1094
Singer	14A	14B	Derick
387-1287			387-7045
Raulson	13A	13B	Campbell
383-5373			387-0127
Baxter	12A	12B	Adams
383-3154			383-2771

### WITH JUST A CLICK OR A TOUCH

#### answer these questions and more:

Who is in my building now and to which unit have they gone?

Did the cleaning service for unit 315 come in last week?

Last month? Or on what date(s)?

Which units are currently occupied?

Let me see the color-coded occupancy diagram.

Who has reservations for the guest suite,

and when are they arriving?

Is Carly Simon authorized to visit unit 674?

Who checked out the backdoor key to unit 401

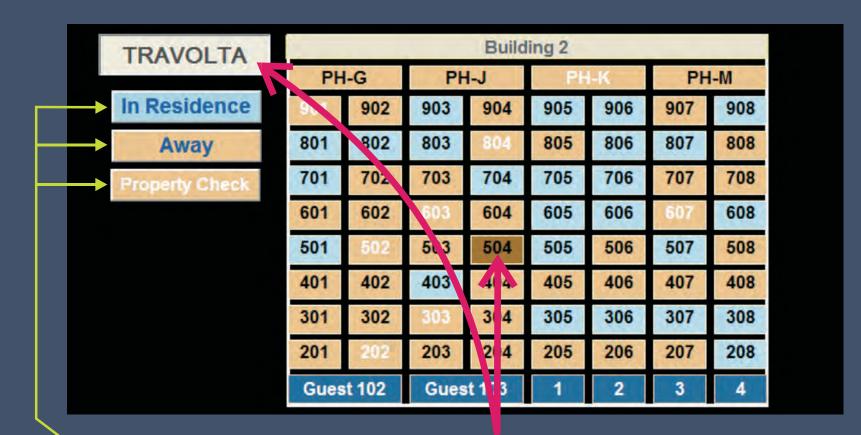
and why hasn't it been returned?

Has the FedEx package for Mrs. Harris arrived

and has it been delivered?

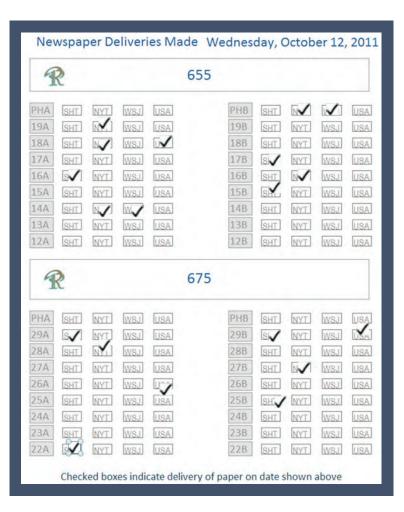
Which parking spaces have been assigned to unit 222?

The answers to these and other questions are concisely organized and instantly accessible.



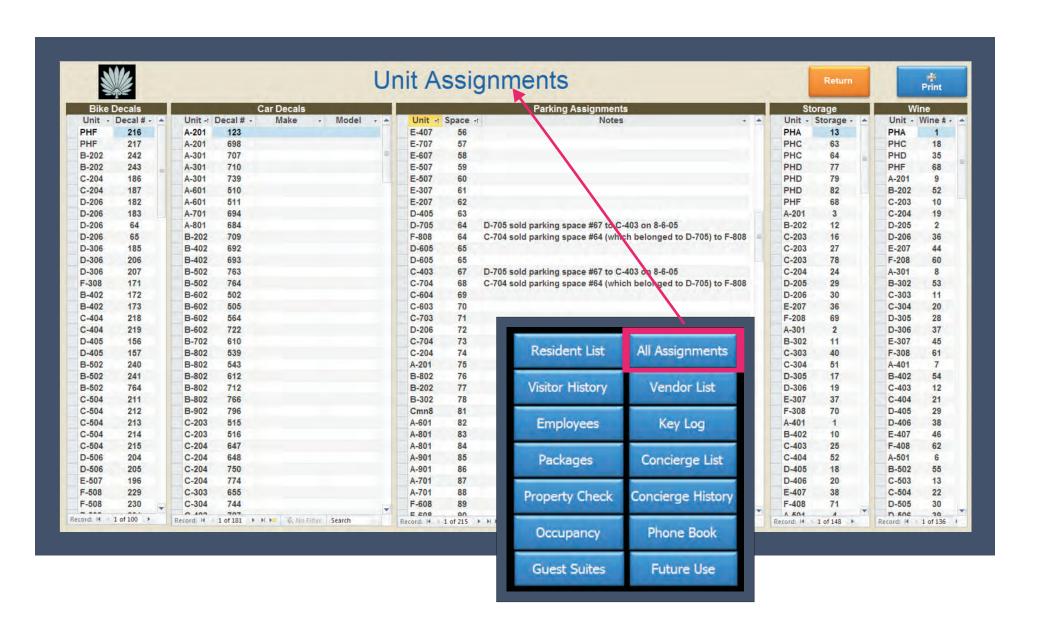
The unit icons are color coded to reflect occupancy status and whether or not the unit is enrolled in security program.

Click or touch a unit icon and the name of the resident will appear. A double-click will open the resident's data file.



#### **EASE OF USE**

Little or no typing is required to operate the system. Our product works with *touchscreens* as well as with a mouse and keyboard. Just tap on an icon representing a residence unit and all the information about that unit will instantly appear on the screen. Tap a name on the preauthorized visitors list and the guest is instantly logged in with the date and time automatically inserted. The system is specifically designed for intuitive operation, so training time for all users is minimal — about 5 minutes.



	Manag Rep	ement orts		Log Out				
Building 2								
PH	PH-G PH-J				PH-K PH-M			
901	902	903	904	905	906	907	908	
801	802	803	804	805	806	807	808	
701	702	703	704	705	706	707	708	
601	602	603	604	605	606	607	608	
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401	402	403	404	405	406	407	408	
301	302	303	304	305	306	307	308	
201	202	203	204	205	206	207	208	
Gues	Guest 102 Guest 103				2	3	4	
	Resident List			All Assignments				
	Visitor History			Vendor List				
	Employees				Key Log			
	Packages				Concierge List			
F	Property Check				Concierge History			
	Occupancy				Phone Book			
	Guest Suites				Future Use			

## FOR MANAGERS TOO

Not only does our software provide easy-to-use tools for the concierge desk, but it allows managers to monitor resident information as well as everything done by the concierge staff, and sensitive management information may be withheld from concierge staff.

## **ABOUT SOUTHWORTH SOLUTIONS**

We have a proven track record — References available on request.

We have a local office — we will be highly responsive.

We want your community as a reference — we will make it right.

As a gated-community homeowner and community volunteer himself, software developer Clark Southworth understands your needs and will ensure that our product meets your requirements.

Our software is based on more than four years of feedback from those who use it most: front desk personnel and property managers.

